

Software Valuation Peer Group

Compilation date Oct 09, 2023
Project Reference telehealth solutions

Statistical analysis

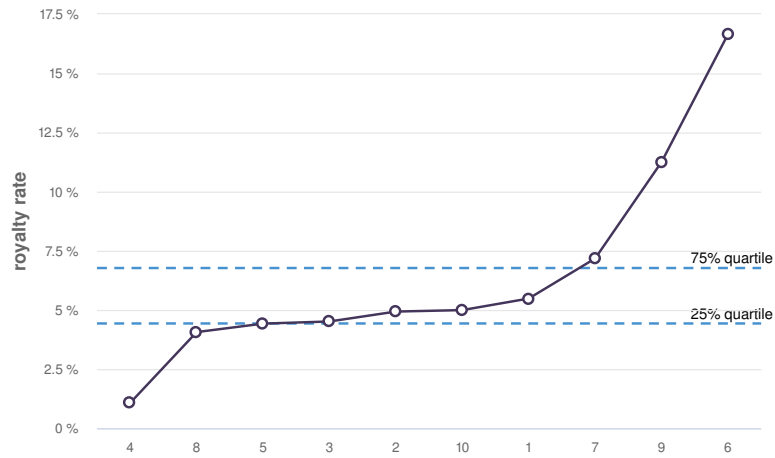
Revenue model: **sustained**

ID	Business	Activities	Country	Year	Rev USD million	EV / rev	Software value in million	Useful life years	Soft... / rev	Royalty rate avg	Royalty rate low	Royalty rate high	Softw... / EV	Good... / EV	
14697	ClinPhone plc	software; clinical trial system; clinical trial support services	GB	2008	98	1.94x	26	8	26.9%	5.5%	5.0%	6.0%	13.8%	61.7%	
23823	AMICAS, Inc.	software; medical imaging workflow software;	US	2010	89	2.34x	19	8	21.5%	4.9%	4.4%	5.4%	9.2%	62.4%	
27579	Imagine Editions SAS	software; general practitioners software;	FR	2013	10	2.62x	3	15	29.3%	4.5%	3.9%	5.1%	11.2%	46.5%	
45567	CHILI GmbH	software solutions for image processing, telemedicine and inter-institutional communication in digital radiology	DE	2017	5	0.25x	0.2	5	3.7%	1.1%	1.0%	1.1%	14.9%	83.6%	
48984	HealthiestYou	telehealth consumer engagement technology platform	US	2016	16	9.08x	2	5	13.8%	4.4%	4.1%	4.8%	1.5%	90.8%	
51192	Inovelan SA	software; e-health, secure messaging, patient record sharing	FR	2018	4	2.64x	2	5	55.6%	16.7%	15.4%	17.9%	21.1%	63.2%	
61690	InTouch Health	telehealth solutions for hospitals and health systems	US	2020	90	11.89x	29	7	32.4%	7.2%	6.6%	7.7%	2.7%	84.1%	
66055	H&S Qualità nel Software S.p.A.	software; telemedicine and patient monitoring solutions	IT	2020	3	1.80x	0.5	5	14.6%	4.1%	3.8%	4.3%	8.2%	45.9%	
66651	Evimeria EMR AB	Software; medical record system for the private and public health care	SE	2018	3	3.30x	2	7	52.9%	11.3%	10.4%	12.1%	16.1%	66.0%	
68102	VetZ GmbH	software; veterinary practice information management software	DE	2022	12	2.81x	4	12.3	30.7%	5.0%	4.4%	5.6%	10.9%	64.2%	
		Software with indefinite lifetime	0	0 %					Mean	28.1 %	6.5 %	5.9 %	7.0 %	11.0 %	66.8 %
		Software with definite lifetime	10	100 %					Standard deviation	16.4 %	4.4 %	4.1 %	4.7 %	6.0 %	15.2 %
		Avg definite lifetime (years)	7.7						Min Value	3.7 %	1.1 %	1.0 %	1.1 %	1.5 %	45.9 %
									25th percentile	16.4 %	4.4 %	4.0 %	4.9 %	8.4 %	61.9 %
									Median	28.1 %	5.0 %	4.4 %	5.5 %	11.1 %	63.7 %
									75th percentile	32.0 %	6.8 %	6.2 %	7.3 %	14.6 %	79.2 %
									Max Value	55.6 %	16.7 %	15.4 %	17.9 %	21.1 %	90.8 %

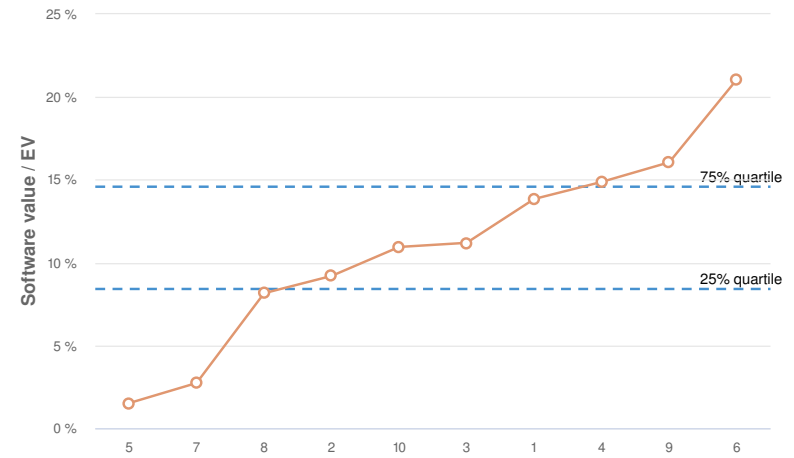
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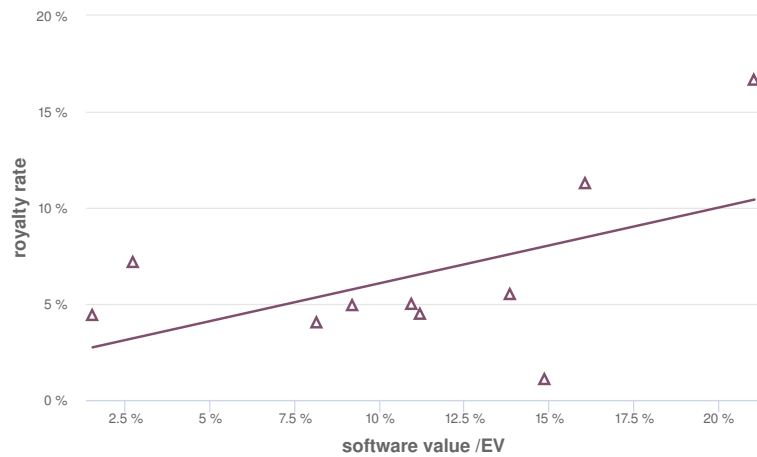
Royalty rate avg



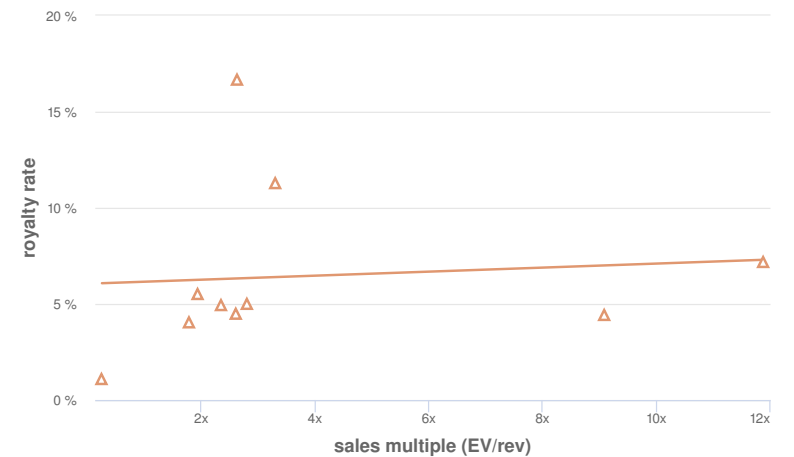
Software profit split



Royalty rate / profit split



Royalty rate / profitability



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